

milesworth travel

corporate travel • holiday travel • bed & breakfast



Business Profile

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www.milesworth.com

Independently owned and operated by Milesworth Travel





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Corporate Overview

Vision Statement

To provide online and offline value-driven travel solutions using benchmark technology, people and processes for business and leisure travel to anywhere in the world.

Mission Statement

Constantly creating value for customers in their travel decision-making process.

Company Profile

Milesworth Travel is an IATA accredited travel company and the representative office in Chennai for the world's second largest travel services organisation, American Express Travel. Our personalized trilingual service and in-depth local knowledge of travel in India combines powerfully with the global recognition and network presence of American Express. So our clients get the best of both worlds - flexibility and cost-effective travel solutions backed by global support and service infrastructure. Ensuring that satisfied companies and individuals can leave the travel planning and delivery process to us, the experts, while they can focus on their businesses and being productive.

Company History

Milesworth Travel was founded by Kanta Gupta in 1994 to provide businesses with one-stop corporate travel management solutions. Prior to striking out on her own at the age of 50, she worked for nearly 12-years as a key account manager with a nationwide agency chain. In 1999, Milesworth was invited by American Express, the world's second largest travel company, to become the representative office for Chennai.

Sales

INR 120 million

Employees

15

Global Reach

While Milesworth Travel is a single location office in Chennai, through American Express Travel, we are present in over 1200 locations in over 90 countries across the world.

Our Value Proposition

Your local connection to a global travel service delivery platform.

Combine flexibility and local knowledge with a global reach and the power of American Express at your side wherever you may be in the world.



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Corporate Overview

Business Divisions

- Corporate Travel Management
- Meetings & Conferences
- Bespoke Leisure Travel
- Bed & Breakfast Accommodation

Corporate Travel The Corporate Travel Management Division provides comprehensive corporate travel solutions and advisory services. As part of American Express Travel, we have access to cutting-edge technology, quality management tools, and the highest service delivery standards in the travel industry. Our range of services include air & rail ticketing, car rental, travel documentation support such as passports and visas, travel insurance, and hotel accommodation.

Meetings & Conferences In the meeting and event planning services, Milesworth provides comprehensive planning, implementation and logistics support – covering all the major aspects of primary air travel, ground transportation, accommodation, conference planning, and liaison with government and industry associations wherever necessary.

Bespoke Leisure Travel Milesworth offers tailor-made holidays to India and near-shore international destinations. Holiday planning is customized to individual traveller requirements. Key to this process, is listening to our customer in understanding what they want, doing independent research and traveling wherever possible to all the destinations we sell, and planning your holiday with attention to the smallest details.

B&B Accommodation Footprint is a highly-rated 9-room bed & breakfast located in the quiet, up-market residential neighborhood close to Boat Club Area in South Chennai. The B&B caters to guests of Milesworth’s corporate clients visiting Chennai for meetings or on longer assignments. It also serves as a starting or ending point to leisure travellers traveling to South India or the Andaman Islands.



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Corporate Overview

Our Clients (Past & Present) Verizon, RR Donnelly, UNOCAL, Hero Honda, Procter & Gamble, ICI Paints, TTK Group, BGR Energy, Bonfiglioli Transmissions, Polaris Software Labs, Mitsubishi Corporation, Padghams Consulting, CEAT, Larsen & Toubro, CRISIL, EGIS Rail, Nippon Signal

Our Key Team Members
Ashish Gupta, *Managing Director*
Rucha Gupta, *Director*
Mohamadi Begum, *General Manager*
Nipin Bharathan, *Manager - Leisure Travel*

Our Associates
Footprint Holidays is an associate company of Milesworth Travel, and runs Footprint Bed & Breakfast, a 9-room guesthouse catering to business and leisure travellers. Footprint B&B has been voted #1 on Trip Advisor since 2008.

Our Managing Director, Ashish Gupta, is a co-founder and director of the Barefoot Group, a 35-crore hospitality and travel venture based in the Andaman Islands. It is the owner and manager of the highly reputed and awarded luxury eco-lodge, Barefoot at Havelock.

More Information?	Ashish Gupta Managing Director +91 98400 60393 +91 44 24338665 ashish@milesworth.com	Mohamadi Begum General Manager +91 98408 64898 +91 44 24321350 mohamadi@milesworth.com
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